Bihar Skill Development Mission (BSDM)
Labour Resources Department, Govt. of Bihar

Proceeding of the Meeting of the Technical Evaluation Committee of RFP for Selection of Knowledge Partner vide Ref. No. BSDM/158/2023-03 dated 06.08.2024 published in papers vide PR No. - 005515 (Labour) 2024-25.

Date of Meeting: 21.12.2024

Venue: Chamber of Secretary, Labour Resources Department.

Chaired by: Shri Deepak Anand, Secretary, Labour Resources Department cum CEO, BSDM

Ref: **BSDM/Knowledge Partner-158/2023 Part I-3943** Dated **16.12.2024**

Other Participants of the Meeting:

1. Shri Rajeev Ranjan, ACEO, BSDM
2. Shri Suresh Kumar Singh, Mission Director, BSDM
3. Shri Santosh Kumar Srivastava, Asst. Internal Financial Advisor, LRD
4. Shri Sriranga Vishnu, Representative, CIMP Patna
5. Shri Sumit Kumar, Representative, IT Department, GoB

RFP Name: RFP for **Selection of Knowledge Partner** vide Ref. No. **BSDM/158/2023-03 dated 06.08.2024** published in papers vide PR No. - 005515 (Labour) 2024-25.

Submission of proposals were invited through electronic mode only, and the bidder/s were to submit their Bid on e-Procurement platform at www.eproc2.bihar.gov.in.

In response to the above, it is reflected on E-proc 2 portal of Govt. of Bihar, that following **Eleven Organizations** have submitted their proposal till the final stipulated time for uploading of offer/bid i.e. upto 03.00 P.M on 17th October 2024.

1. Mafatlal Industries Ltd.
2. Maharashtra Knowledge Corporation Ltd.
3. Inspira Enterprise India Ltd.
4. Iris Computers Ltd.
5. Schoolnet India Ltd.
6. SRIT India Pvt. Ltd.
7. RailTel Corporation of India Ltd
8. Trigyn Technologies Ltd.
9. Webel Technology Ltd.
10. ITI Ltd.
11. Bennett Coleman & Company Ltd.

A meeting of Technical Evaluation Committee was held on 18th November 2024 and further on 12th December 2024 wherein the technical documents of all the above bidders were evaluated against Pre-Qualification Criteria of SN 13 of Data Sheet of the RFP.

The Technical Evaluation Committee unanimously recommended **Nine Preliminary Qualified Bidders** viz. **(i) Mafatlal Industries Ltd. (ii) Maharashtra Knowledge Corporation Ltd. (iii) Inspira Enterprise India Ltd. (iv) Iris Computers Ltd. (v) Schoolnet India Ltd. (vi) RailTel Corporation of India Ltd (vii) Trigyn Technologies Ltd. (viii) ITI Ltd. and (ix) Bennett Coleman & Company Ltd.,** for a detailed Technical Presentation as per Point 3 of SN 14 of Data Sheet of the RFP for further Technical Evaluation and scoring.

Accordingly, the meeting of Technical Evaluation Committee was held on 21st December 2024 wherein detailed Technical Presentation and Demonstration as per Point 3 of SN 14 of Data Sheet of the RFP has been given by all above Nine Bidders for further Technical Evaluation and scoring.

Based on above and the detailed technical presentation on demonstrating their Credentials, Understanding of Business & Scope of work of this RFP, Approach and Methodology, Work Plan, and demonstration and presentation of available portals/LMS/eContents and other relevant experiences etc., as presented by all the above Nine Bidders, the Technical Evaluation Committee unanimously marked their technical score as below:
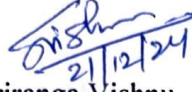
1. **Mafatlal Industries Ltd.: 98.50 Marks**

2. **Maharashtra Knowledge Corporation Ltd.: 82.00 Marks**

3. **Inspira Enterprise India Ltd.: 90.00 Marks**

4. **Iris Computers Ltd.: 88.50 Marks**

5. **Schoolnet India Ltd.: 88 Marks**

6. **RailTel Corporation of India Ltd.: 86.50**

7. **Trigyn Technologies Ltd.: 82.00 Marks**

8. **ITI Ltd.: 87.50 Marks**

9. **Bennett Coleman & Company Ltd.: 91 Marks**

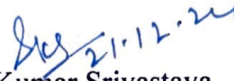The technical score sheet is attached as Annexure I.

As all the above Nine Bidders have achieved the minimum technical score of 70, the Technical Evaluation Committee unanimously recommends opening of their financial bid for further evaluation under QCBS system as per SN 15 of Data Sheet of the RFP. The meeting ended with a vote of thanks to the Chair.

Sumit Kumar
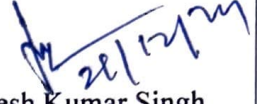Representative
IT Dept. GoB

Sriranga Vishnu
Representative
CIMP, Patna

Santosh Kumar Srivastava
Asst. Internal Financial Advisor
Labour Resources Department

Suresh Kumar Singh
Mission Director
BSDM

Rajeev Ranjan
ACEO, BSDM

Deepak Anand
CEO, BSDM

SN	Bidder/ Particulars	Marking Slab (Marks)	Bidder 1 Mafatlal Industries Ltd.	Bidder 2 Maharashtra Knowledge Corporation Ltd.	Bidder 3 Inspira Enterprise India Ltd.	Bidder 4 Iris Computers Ltd.	Bidder 5 Schoolnet India Ltd.	Bidder 6 RailTel Corporation of Technologies India Ltd	Bidder 7 Trigyn Ltd.	Bidder 8 ITI Ltd.	Bidder 9 Bennett Coleman & Company Ltd.
1	Average Annual Turnover of the Bidder for the last 3 financial years 20-21, 21-22 and 22-23	> 300 Crore: 25 > 150 Crore & <= 300 Crore: 20 > 100 Crore & <= 150 Crore: 15 > 50 Crore & <= 100 Crore: 05	25 (Rs. 1034.98 Cr)	15 (Rs. 122.01 Cr)	25 (Rs. 661.26 Cr)	25 (Rs. 557.78 Cr)	25 (Rs. 348.57 Cr)	25 (Rs. 1631.28 Cr)	15 (Rs. 118.33 Cr)	25 (Rs. 1872.79 Cr)	25 (Rs. 4949.20 Cr)
2.1	The Sole Bidder / Any Partner in case of a consortium, should have experience of at least 03 years in Development, Operation and maintenance of Software as a system integrator / Technical agency / Software development partner for projects with a value of at least 5 Crores for state govt/ central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities. (CA Certificate PQ-6)	For experience - 15 marks >= 5 Years exp.: 15 >= 4 Years exp.and < 5 Years exp.: 10 >= 3 Years exp.and < 4 Years exp.: 05 For Project value – 10 marks If value of any single order is: >= 50 Crore: 10 >= 30 Crore < 50 Crore: 07 >= 10 Crore < 30 Crore: 05 >= 5 Crore < 10 Crore: 02 < 5 Crore: 0	15 (Mafatlal Industries Ltd.-5 Years) 10 (Commissionerate of Joint Children- Maharashtra- Rs. 58.11 Cr)	15 (MKCL-5 Years) 10 (BSDM: Rs. 234 Cr)	15 (Inspira Enterprise India Ltd.-15 Years) 10 (SBI-GCSOC- Rs. 208.10)	15 (IRIS Computers Ltd.-10 Years) 10 (Kendriya Vidyalaya Sanghathan- Rs. 54.45 Cr)	15 (CSM Technologies Pvt of India Ltd.-26 Years) 07 (OCAC-Rs. 45.28 Cr.)	15 (Railtel Corp. Ltd.-8 Years) 10 (ESIC-Rs. 322 Cr.)	15 (AP State FiberNet Ltd.-5 Years) 10 (MSWAN- Maharashtra- Electronics Corp. Ltd.-Rs. 104.32 Cr)	15 (ITI Ltd.-10 5Years) 10 (AP State FiberNet Ltd. Rs. 160 Cr) Rs. 184 Cr)	15 (BCCL-5Years)
2.2	The Sole Bidder / Any Partner in case of a consortium should have experience of developing at least three IT portals for state govt/ central govt/ PSU or undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state govt. or/ Govt Universities (CA Certificate PQ-7)	>= 10 IT Portals: 10 >= 05 IT Portals < 10 IT Portals: 07 > 03 IT Portals < 05 IT Portals: 05	10 (ESDS Software Solution Ltd-10 Plus Portals, Description of 15 Portals)	10 (MKCL-10 Plus Portals, Description of 25 Portals)	10 (Silicon Techlab Pvt Ltd.-25 Plus Portals, Description of 10 Portals)	10 (K-Nomics Techno Solutions Pvt Ltd.-11 Plus Portals, Description of Portals)	05 (CSM Technologies Pvt Ltd.-04 Plus Portals, Description of 11 Portals)	10 (Probit Plus Portals, Description of 18 Portals)	10 (Unwind Learning Labs Plus Portals, Description of 16 Portals)	10 (ITI Ltd.-10 Plus Portals, Description of 06 Portals)	07 (BCCL-06 Plus Portals, Description of 06 Portals)

(Signatures with dates 21/12/24 appear in the left margin.)

RFP for selection of Knowledge Partner of BSDM
RFP No: BSDM/158/2023-03
(Technical Evaluation Scoring Sheet)

SN/Bidder/ Particulars	Marking Slab (Marks)	Bidder 1 Mafatlal Industries Ltd.	Bidder 2 Maharashtra Knowledge Corporation Ltd.	Bidder 3 Inspira Enterprise India Ltd.	Bidder 4 Iris Computers India Ltd.	Bidder 5 Schoolnet India India Ltd.	Bidder 6 RailTel Corporation of India Ltd.	Bidder 7 Trigyn Technologies ITI Ltd.	Bidder 8 ITI Ltd.	Bidder 9 Bennett Coleman & Company Ltd.
2.3 The Sole Bidder / Any Partner in case of a consortium should have experience of developing/ providing Learning Management Service (LMS)/ Virtual e-Content delivery system services directly for state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state govt. or Govt Universities in training/ education /skill development field. The LMS service can be a part / module / component of a bigger project eg: Department ERP/ University Management System etc (CA Certificate PQ-8)	Total users facilitated through the LMS/LMSs • 1,00,000 users or More: 10 • >= 50,000 < 1,00,000 users: 05 • > 25,000 < 50,000 users: 03 • Upto 25,000 users: 02	10 (Mafatlal Industries Ltd: For Commissionerate of Joint Children, Maharashtra, Number of school is (22956+24961+94022+94887)=2,36,820 Schools)	10 (MKCL: 83 Lakh Users)	10 (MRCC Transformation Solution Pvt Solutions Pvt Ltd: 05 Lakh Plus Users)	10 (K-Nomics Techno Ltd: 09 Lakh Plus Users)	10 (Schoolnet India Pvt Ltd: Gujrat Council of School Education Users) 11,66,272 No. of Students is 27 Lakh	10 (Probit Plus Technologies Ltd: 192 Lakh Plus Users)	10 (Trigyn Technologies Ltd: 21 Lakh Plus Users)	10 (ITI Ltd: 21 Lakh Plus Users)	10 (BCCL: 01 Lakh Plus Users)
2.4 The Sole Bidder / Any partner in case of a consortium, must have developed or should have deployed high-quality multimedia-based eLearning / content building / awareness generation content in Hindi/ English languages for which they have fully owned titles for state govt/central govt or undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state govt. or Govt Universities (CA Certificate PQ-9)	More than Five eContents: 10 Two to Five eContents: 7 One eContent: 5	10 (Mafatlal Industries Ltd-16 Projects)	10 (MKCL-14 Projects)	10 (MRCC Transformation Solution Pvt Ltd-07 Projects)	10 (K-Nomics Techno Solutions Pvt Ltd: 10 Projects)	10 (Schoolnet India Pvt Ltd.-20 Projects)	10 (Probit Plus Pvt Ltd 12 Projects)	10 (Unwind Learning Labs Pvt Ltd-07 Projects)	10 (ITI Ltd-20 Projects)	10 (BCCL.-10 Projects)
3.1 Understanding of Business & Scope of work (CA Certificate PQ-9)	2	1.80	2.00	1.00	1.00	1.50	1.00	1.20	1.00	1.50
3.1 Approach and Methodology	6	5.50	4.00	3.00	2.50	3.50	2.00	3.60	2.50	4.00
3.1 Work Plan	2	1.90	1.00	1.00	1.00	1.00	1.00	1.20	1.00	1.00

RFP for selection of Knowledge Partner of BSDM

RFP No: BSDM/158/2023-03

(Technical Evaluation Scoring Sheet)

SN/Bidder/ Particulars		Marking Slab (Marks)	Bidder 1 Mafatlal Industries Ltd.	Bidder 2 Maharashtra Knowledge Corporation Ltd.	Bidder 3 Inspira Enterprise India Ltd.	Bidder 4 Iris Computers Ltd.	Bidder 5 Schoolnet India Ltd.	Bidder 6 RailTel Corporation of India Ltd	Bidder 7 Trigyn Technologies Ltd.	Bidder 8 ITI Ltd.	Bidder 9 Bennett Coleman & Company Ltd.
3.2	Live Demonstration and presentation										
3.2.1	Any existing portal created by the sole bidder / any partner of the consortium covering end-to-end solution	2	2.00	1.00	1.00	1.00	2.00	0.00	1.50	0.50	1.50
3.2.2	Details (including visual snapshots / audio / video / multimedia content) of the high-quality multimedia-based eLearning / capacity building / awareness generation content in Hindi/ English languages created by the sole bidder / any partner of the consortium	2	2.00	1.00	1.00	0.50	2.00	0.50	0.50	0.50	1.50
3.2.3	Any existing Learning Management Service (LMS)/ Virtual e-Content delivery system services for Skill development / Training / Education sector created by the sole bidder / any partner of the consortium	2	1.80	1.00	1.00	1.00	2.00	0.50	1.50	0.50	1.50
3.2.4	Experience in Development, Operation and maintenance of Software as a system integrator / Technical agency / Software development partner in line with the TOR in this RFP	2	1.50	1.00	1.00	1.00	2.00	1.00	1.50	1.00	1.50
3.2.5	Any proposed value addition across the various aspects of the TOR. Any proposed value addition across the various aspects of the TOR in this RFP	2	2.00	1.00	1.00	0.50	1.50	0.50	1.00	0.50	1.50
	Total		18.50	12.00	10.00	8.50	16.00	6.50	12.00	7.50	14.00
	Grand Total		98.50	82.00	90.00	88.50	88.00	86.50	82.00	87.50	91.00